

# Success Story Citect



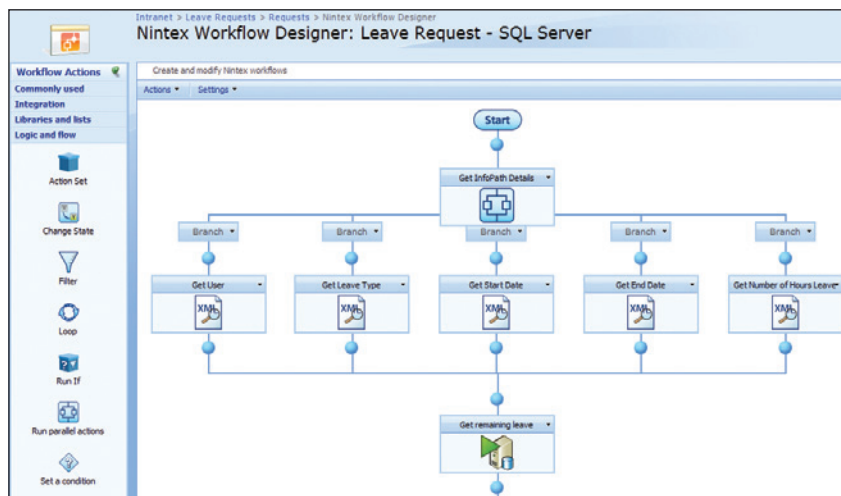
Citect is a global leader in the provision of products and services for Manufacturing Execution Systems and the Industrial Automation market. Citect has extensive expertise with a wide range of clients in industries such as automotive, mining, metals, food and beverage, manufacturing, building automation, water/wastewater, oil and gas, power generation/distribution, and pharmaceuticals.

Citect has over 20 offices globally with representation in Oceania, Southeast Asia, China, Japan, North and South America, Europe, Africa and the Middle East. In addition, Citect distributes its products in more than 80 countries worldwide through a network of more than 500 partners. Due to the global nature of Citect's business and with continued growth and market expansion, Citect's internal staff network only continues to expand. It was found that significant time and resources were being wasted with a manual paper based process for all corporate forms and submittals. Hence Citect found it had a pressing need for a streamlined document collaboration solution.



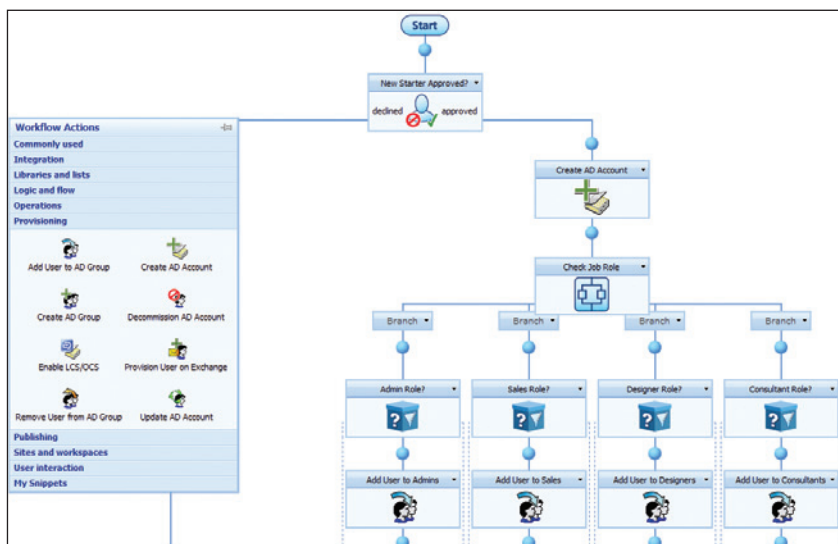
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Having migrated from Microsoft SharePoint Portal Server 2003 to Microsoft SharePoint Portal Server 2007 (MOSS 2007), Citect identified the workflows in MOSS 2007 as a method that could potentially reduce the current time taken for corporate form submittals and approvals significantly. However for Citect the standard, 'out of the box' MOSS 2007 workflows were not flexible enough to achieve the desired automated approach to forms, so they began to evaluate products that could offer that functionality and usability.



Over three months the Information Solutions Manager and Administrators evaluated a number of products. In this time they liaised with the support team at Nintex for advice on implementation and functionality of Nintex Workflow 2007 as they evaluated it against other products. After a detailed evaluation process Nintex Workflow 2007 was chosen by Citect, as it provided the automated approach to forms that Citect required immediately, plus account provisioning functionality that was desirable in the long-term, at an attractive price point against other products evaluated.

The implementation at Citect has to date been localized to corporate forms but with its positive uptake, Citect are planning on implementing additional functionality from the product, such as the provisioning and maintenance of user accounts, through workflows. Citect employees have been impressed with Nintex Workflow 2007 and there has been a positive uptake to using the automated workflow approach as well as the graphical interface, which allows business users to build and control the workflow process from the ground up.



When we asked Aaron Harch, Citect's Infrastructure Manager, to sum up Citect user reaction and benefits he said "With Nintex Workflow 2007, Citect has been able to realize quick, cost effective measures that give tangible benefits to the company. Nintex Workflow 2007 is incredibly easy to use and many of our users were able to get workflows up and running in minutes".

To date Citect has realized significant cost savings with Nintex Workflow 2007 due to the reduction in time and resources. As a global company the benefits have been realized on an international scale. Citect estimate they will have regained the initial investment cost within 6 months of implementing Nintex Workflow 2007.

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