

## Success Story Siemens

### SIEMENS

Siemens has been creating and applying innovative technology solutions in Australia and New Zealand for more than 135 years. Increasing urbanisation, changing demographics, globalisation and climate change present many challenges and opportunities. Siemens is committed to the creation and provision of innovative products, systems, services and solutions for water, energy, environment, healthcare, productivity, mobility, safety and security.

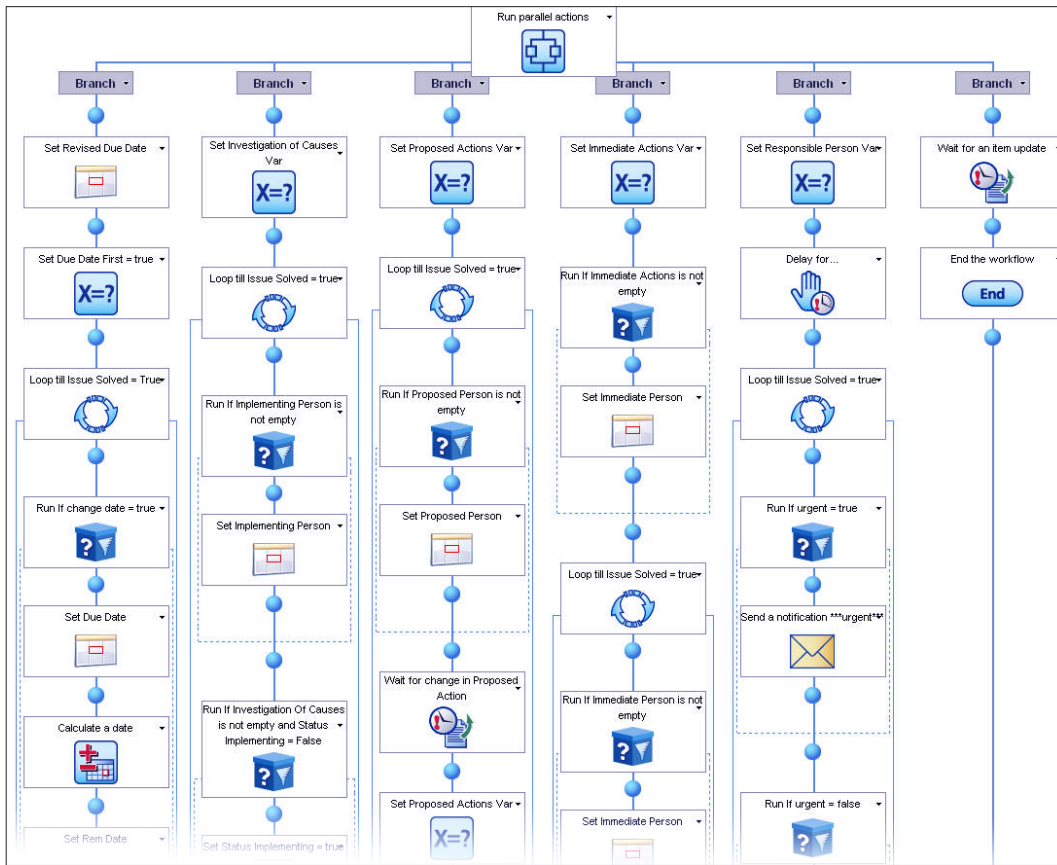
Siemens had realised that their tender/quotation process was not as efficient or streamlined as it could be. The steps and individual responsibilities were not clearly defined and document management was not meeting Siemens' requirements.



*The power that the tool provides us is well beyond our initial expectations*

The Medical (MED) and Power Transmission and Distribution (PTD) departments were not as productive as they could be due to this unwieldy process. Siemens' Corporate Information Office (CIO) wanted to implement a workflow process that was easy for the MED and PTD departments to use and would support their document management needs. Also, in the longer term the solution needed to be easy to roll out to other departments. Siemens CIO recommended they investigate a solution with Microsoft Office SharePoint Server 2007 (MOSS 2007). Whilst Siemens were aligned to Microsoft technology they had not previously used SharePoint technologies.

Siemens evaluated several third party MOSS 2007 workflow products and decided to undertake a pilot project with Nintex Workflow 2007. This was due to the fact Nintex Workflow 2007 was a cost effective product and allowed the flexibility to model complex workflows with an easy to use intuitive user interface. The pilot project enabled Siemens to fully test Nintex Workflow 2007 functionality in their own environment. They found the comprehensive "out of the box" workflow actions made developing workflows essentially a code free job.



When the solution was fully implemented it was received very positively by the MED and PTD departments. Mark Palmer, Siemens Tendering Proposals Manager said “The power that the tool provides us is well beyond our initial expectations”. Users have been impressed with how easily the workflow was able to support their business processes plus the user friendly features of the graphical interface and explanatory pop-up layer makes the tender/quotation process transparent to the end users. Siemens has plans to roll-out Nintex Workflow 2007 to other departments across the business.

[www.siemens.com.au](http://www.siemens.com.au)